### ANIMAL TRAINER TALKS

DUMB BEASTS SHOW MUCH INTELLI-GENCE AND ADAPTABILITY.

Close Acquaintance with Them Creates Affection on Both Sides-A Dog Who Has a Friend.

New York Sun.

"But how do you ever get them to pay attention, to stop barking or mewing, playing and running away from you?"

"Ah, that's the first, the biggest difficulty," replied the animal trainer, "Once you can get their attention, their eyes and ears, their obedience, the work is half done. Doing tricks is nothing. It is the giving themselves up to you that is hard.

"Monkeys are very difficult. They don't look at you. They don't like it. They shift

"Dogs, now, you can hold, and cats. Cats | dinary conversation tone: will stare away down into you till you wished they would not. It makes you uncomfortable, as when you find somebody staring down at your muddy boots.

"After talking familiarly with a blooded cat, after getting her to do something, you go about your business and forget her. When you look again you find those unfathomable wells, like pools in a forest, drawing your reflection down into them.

"What is she thinking about? What does she think of you, anyway-the brows almost knit in the effort to bring her small mind up to human processes; or is it to

"The eyes-get the eyes-that's the secret. It takes a long time with some. But I do not begin there. I begin by doing nothing." "What do you mean?"

"By sitting around with them, seeming to pay no attention to them, having something they like to eat, seeming to eat it i on the floor, where they can help them- about animals. timid or savage. Desire to eat

biggest to the smallest, is meant for some | up little ladders, etc.' purpose. To fit them for this purpose the most astonishing care has been taken in furnishing them with what is

mals who live in the snow countries, the leaf-colored caterpillars, the bird that looks like earth, the one like grass and one you cannot distinguish from the heather bush about her nest. Disposition is just as

run, the bulldog to fight. I never begin to train till I have had the animal long enough | fight to keep from becoming bound up in around me to know just what he or she is them. If you knew the hold that animals

MIND SHOULD BE TRAINED.

"Then there are two kinds of training,

without touching it with your hands-try

'Animals' muscular apparatus is just like know this. They jerk and pull, hold up, force, whip, scold, punish the poor beast, and make him beside himself with fear, in

them do those awfully difficult things to presence or prevent his following my will not bring forth the best results. like us and so to make people laugh, wishes, should be so happy to see develop in them the traits belonging to them-oh, they are so beautiful, and so wonderful, and and knew my thought, Roger did. do not know them. That is edu-

never hurt, to feel your enthusiasm and amusement by their droll antics. Roger chewing. It is generally a very bright colcentive to make effort and repeat it. There | tacle of, but everything I said was done, must be insistence without impatience or

always kindly, will lead him to see that | had the fat of the land! all up in a cloth like a pudding, to get him than to refuse. But I have never touched

the hands, a tap on a board near by-anything to arrest the senses-will cor-Holding attention is different. spoken, no sound of comrades and no fear. You must have made the animal feel an | Roger? affection or liking for you as far as his na-

know about. If you ask a cat to come to In the audience the people sobbed. you and she shows no sign of moving don't she will never after feel the voluntary im-

or twenty-till invited to dine. "All are hungry and want to come. The struggle between appetite and self-control is strong. This control, you see, is based

upon self-interest. If one is overcome, bolts and grabs, a sort of shiver passes through

mouthful is all he will get. They see the had lost a human friend. Yes, animals get wisdom of obedience and give it. This does | into your heart. not mean hunger or starvation. Extreme measures are not necessary. They learn very quickly. This is the simplest process of discipline and applies all through the New York Press.

"If one cannot learn, what then?" 'I never continue effort with an animal that remains dull, indifferent, ugly. I don't think any trainer does. We must have the subject, as we say. It is as with people. There are too many bright, intelligent animais for us to waste time and expense on 'We lose money this way, too. We ship,

import, capture or buy so many monkeys. out of twenty only ten or fifteen, maybe fewer, will be found teachable, good We lose lots too by the delicacy of for-

eign animals. It is not alone the cold. We keep them by the thermometer. No. there seems to be a poison in the air here for some of them, poor things. Some of them we are fixing up all the time-medicine. shawls, hot-water bags! And they feel so badly not to be able to go through with

"Do they hate drill, as for a show, I "They love it. I sometimes punish one by not letting him perform. You should see him. The bad boy in at recess is not in it. You may depend he makes up his

mind to be good next time." "Never, Once they learn anything they Said the beginner;

been lying seemingly asleep behind the wings, get up and chake himself and move forward long before you wanted him. Do they know their cues?"

THEY KNOW THEIR CUES. "He does. Yes, they nearly all are ready themselves. There are men in the wings to change dresses and send them on. But they know by the movement some of them;

some-I don't know how." "Does the dog really know how to count or is it a trick?"

"No, he knows tables to 3.9."

"How in the world did you teach him?" "First by objects, then the sign for the Object, then to bark that number. The biggest difficulty was to get him to know the difference between x and +. It was the same way with cards-the kings and queens bother him. He does not seem to see much difference in their costumes. I have him think it 3 and 6?"

"Do you think they understand what you say, or is it only the expression, tone, etc.? "I am as sure as I am sitting here that some of them know actual words, even when not spoken in regular learned order. Roger understood speech. I have sometimes sat talking with a friend while he was dozing at a distance.

"To all our subjects he paid no attention. Let me speak of him in ordinary tones, or and squirm, blink and twist and turn like of the work, or when we were going, and was sure he had it. The question became a boy who is explaining why he played you would see his eyebrows twitch, eyes so intensely interesting that a case of open, tail begin to wag, his whole expression change. I have often said in the or-"I wish Roger would go fetch me the cane, the paper, shut the door,' etc.

"Up he would get and do whatever it was. He would even go to a person whose clothing I described. You would not believe me if I told you things he did." 'Does it annoy them to be dressed?"

"Oh, no; we not only dress them, but make up their faces-shave the faces of some, part hair in the middle, put on rouge and powder. You should see them push one another to get a look in the glass, just like people. They have a regular greenroom. It is funny to see them perched about in their droll costumes, or sitting wisely on little chairs, well knowing they will soon 'Do they get along well together?'

"Hardly ever a fuss occurs with the ordidisdain, to admire, to long for you? You nary animals-cats, dogs, monkeys, etc. The lions, tigers and bears bear watching, | though. After a certain age the savage develops, and it requires but the least thing -a trifle too much insistence, a turn too many, the petting of another; or, more dangerous yet, turning the back to the animal-and ferocity leaps forth.

"Animals take strange fancies, one to anhorse for a pigeon, a dog for a cat. You

"What animal is the easiest to train? "The elephant, I think. The seal is very loneliness is almost as strong. | ligent. You train them with a straw, just But the food key is always at hand, ever | put them back and forward a few times and they get into line and make a fine pro-Now, every type of animal, from the cession. They get around in a circle, climb "What about their food?"

"Opinion is undergoing a great change in regard to animals' food. Anything that ferments is bad for them-bread, cake, milk. Raw meat, most vegetables, fruits, certain grains are the best. Much disease in animals is the result of bad feeding."

LEARNS TO LIKE THEM. "Do you feel an affection for your ani-

"Who was Roger?" they would not. They seemed just people. I could talk to them and they understood.

Were I rich I should never care to make | did not exist that could deprive him of my

"He could do anything, and did it even if he only thought I wished it, for he thought the animal feel safe in your hands to make | the stopping places our companions at-There are two kinds of not doing. There good elocutionist, Al sang a little. We come from one stalk. For commercial puris simple inattention and there is rebellion. | were not long in finding that our services If, for instance, doggie brings me a piece were not needed. The monks and Roger wood or paper once and then refuses, | did the business. Success? That was somehave sometimes tied the object in his thing like applause. We went off from Two or three repetitions of this, there with full pocketbooks. The troup

ly does not mean to do him harm, and he know whether you know a play called are also cut up for smoking tobacco. Every cover of his equity the rights of the aboveys. I have sometimes tied a monkey 'Roger and I,' telling the adventures of a portion of a leaf is of some use. Even the This was the beginning of the friendly. to see that it was wiser to do what I asked played that. I was not bad at play, they stripped they are used for fertilizer and said in the school, but, you will not believe it, Roger it was who was the actor 'As to inattention, an alert, ringing tone, | in this case. He did everything with such eyes, even his bark was telling.

"There was one place in which I had to say: 'We have nothing to eat and nowhere to sleep, but we love each other, don't we

neck, lay his head upon my arms, press up "There is a sort of coercion that creates | against my heart, and look at me with "We got rich, took it easy, played for fun go and drag her to you. Once you do this and got talked about all over. And we we were invited to give the biggest thing yet. We had other animals by this time

if he was tired or looked happy. In the

and gave a big show. Roger and I drilled

animals.' When we got on the train for | mules he may have on his farm San Francisco they pushed the cages over piled trunks up all around. Three of the | it is not a warehouse at all in the generally

around to look at them. One was my dear

Being a Good Fellow.

and is blessed by everybody, even after he has died and left not a cent to keep his children in school, to save his wife from going to work for their bread and butter or to pay his bills scattered fellow, with the reputation of living only drinks and cigars and puts it into insur-

not above sordid things. Every time! But One Phrase.

leaves them where his children can stay in

school and his wife go on living in com-

INTERESTING PROCESS OF PREPAR-ING THE WEED FOR MARKET.

Great Care Necessary in Order to Supply the American People with Their Favorite Brands.

At one of the local hotels recently the agent of a large wine-making establish-He does not bark thirty-six times for 3x12; ment entertained a few of his friends. When the champagne was brought on, a brand manufactured by the host's employ- erally realizes a good sum on his specula ers, he asked his friends if they could guess the number of persons who had handled the bottle before it was ready for market. There were a number of wild guesses. One man said ten, and thought wine was offered the man who came the nearest to the right number. This incentive drew forth a conjecture from every within 200 of the right number. The wine in some form had been handled exactly 250 times before it was ready for the table, and each time it was handled something was done with it, which, if neglected, Apparently, the same principle holds true with prepared grain products and with tobacco. The average layman has no idea of the amount of work required in the preparation of the dish of oatmeal he eats for breakfast, nor of the tobacco he smokes at the end of the meal. Of the latter product is this especially true, and the process of preparing the weed for market is most interesting from the time it is planted until it is sold to the manufacturer making the highest bid for the pile displayed on the warehouse floor of | C. S. Kayser, in Philadelphia Times. other, outside of their own species. It is some of the greatest tobacco leaf centers. very strange. An elephant for a dog, a Richmond, Lynchburg and Danville, horse for a pigeon, a dog for a cat. You Virgina; Charlotte, Greenville and Winsin New York living in the comparative obscurity of these Southern villages whose means enable them to spend their ranean in private yachts, all of their money There are a number of wealthy farmers engaged in raising the seductive leaf for he market, but few of them ever aspire

to great wealth. RAISING THE YOUNG LEAF. right into your heart, and it sometimes tained form an excellent fertilizer, and the nations of Europe that Russia, while costs you dear to get them out. After | when the plants are set out they are at- | the form of its government differed from tended with the same care a mother bestrong, tough, before the whole body can | When in the school I had two monkeys | ance of a worm or insect, the plant upon respond to a trick. Some trainers do not and Roger. They should not call such as which the signs are visible is destroyed ties, his dignity, refinement, politeness, self- | the effect of making the plant strong and | his love for me. Temptation of any kind | the time comes to cut the leaf the cutting | the world, and by none more than my-

are used for filling up the plugs and for "That was only the beginning. I don't granulation into smoking tobacco. The lugs an individual nation, will take under the are highly prized by the farmers.

DRAWN TO THE MARKETS After the leaf has been cured and is ready portation to the nearest warehouse. The finally started for San Francisco, where famous picture at the Capitol, "Westward, such a team calls forth comment, for the ten has a team made up of the same class | rious nationalities whose descendants comof animals, no matter how many horses or | pose the population of our country.

sure me, to make me never forget that he | a strictly cash basis. In Danville, which is oved me and hated to go. He could not the largest leaf tobacco market in the bear to go, and when he died it was as if I | world, where millions of pounds of the staple are sold every year, there are eleven warehouses. These places have very large stick is placed a ticket containing the name of the grower and the quantity of tobacco in the pile given in pounds. Everything is

then ready for the sale. SOLD AT AUCTION. fort-well, he is a curmudgeon with a mind | of that of any other

South, and which are seen conspicuously posted at all entrances to the city, proclaiming: "First sale to-day. Banner warehouse," etc. Every warehouse has its sign board along the various roads, and the signs are changed every day as the sales are changed, for no warehouse is allowed to have more first sales or fewer second and third sales than another. This is another ruling of the tobacco board of trade of Danville that has been copied throughout the South, and one which relates not only to tobacco, but to cotton and peanuts

As early as 5 o'clock in the morning the crowd of speculators commences to gather in the warehouses. These speculators are locally termed "pinhookers." They secure an option on a pile of tobacco from the farmer who owns it. Sometimes they buy it outright, and sometimes they simply secure an option. If offered a good price before the auction the farmer will usually Then when the auctioneer takes his and sells the pill that has been bought by the "pinhooker" the latter gention. Sometimes, however, he falls far be-The presence of the "pinhookers" at sidered as dealing exactly fair with the grower of the leaf, because in all large deals that have been made the speculator he had overbid. Another guessed five, and has taken advantage of the confidence of When the sale actually begins there is usually a crowd in the warehouse, composed of manufacturers or their agents

the farmer for his own private gains. and "pinhookers." The auctioneer takes his stand beside a pile of tobacco, and after stating its quantity and quality proman at the table, but none of them came | ceeds to rapidly auction it off to the highest bidder. Sometimes the "pinhooker" comes in and buys his tobacco for the purpose of reselling it to a manufacturer, but generally the manufacturer has the best end of it in the warehouse regular sale. When the piles have been disposed of-and it does not take a tobacco auctioneer very long to sell off the entire floorful of leafsettlements are made with the proprietors the warehouses and he immediately pays the farmer, who goes home rejoicing. The leaf is then packed in hogsheads or crates and is shipped to the manufacturers' plant, where it is made into plugs for the chewers or is ground up for the pipe smokers and wooers of dreams.

GIFTS TO PRESIDENTS.

On One Occasion Thomas Jefferson Ac-

cepted a Gift. The examination of precedents recently made by officials in Washington shows summers cruising around in the Mediter- however, a notable exception to this, which

Our third president, Thomas Jefferson, laid it down "as a law to himself," "to accept no gift" from individuals or potentates, "except articles of minor value, such as books and pamphlets," which could hardly, any more than the Christmas turkey of later years, come under the general and to forestall a practice which might be which took this gift out of the ordinary In a letter written on the 18th of April,

peror he said: "It will be among the latto have seen advanced to the government more recently in the Spanish war, in which the most critical stage of the rebellion. Perhaps now an exception might also be made in the case of the Kaiser's gift; it

them, the whole body, save one of the va-FUR COATS, RUGS AND ROBES.

So Much in Demand that All Kinds

of Skins Grow Scarce. Furs have been in greater demand this winter than for some time past. The mink coats and mink robes, sable coats or called a fad, for the high prices of furs changeable whims even among the very wealthy. Mink and sable furs, once purchased, do duty for years. Fur robes have been noticeable this winter. In seasons past there has been what could be really called a fad for driving with no robes: An effect of matched furs is sometimes btained by having handsome dark mink fails to pay within twenty-four hours after handsome sable robe can be bought silk- be bought now for \$700. A handsome lion Europe for the first time dropped into con- the leaf is sold him it is again placed on | lined for about \$700, but this will not be of versation with F. Marion Crawford, who the floor and displayed for sale a second the very finest skins. With these, small as are more difficult to obtain. A fine one has no small reputation for globe trotting. time. This principle has been firmly es- they are, ranging in price from \$12 to \$500 will cost \$1,200. That is an enormous skin tablished by the Danville Board of Trade, apiece, it can be seen how greatly the price and with the head well mounted. These

TOBACCO the best this will probably explain the signs that have mystified many travelers in the The Wm. H. Block Co. The Wm. H. Block Co. The Wm. H. Block Co.

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#### ONE FREE TO-MORROW

With every purchase of a Waist, Dress or Skirt

Black Dress Goods

MOHAIRS-38 inches wide, full of brilliancy and a splendid body, 50c is the reg-

SICILIANS 44 inches wide, the reg- 48

FLORENTINES-38 inches wide, a new

GRANITES-46 inches wide, all wool, 70

STORM SERGES-50 inches wide, are pure

COATING SERGES-56 inches wide, all

pure worsted, the best wearing piece of

black goods we have in our stock, 89

heavy twill, regular 12c quality..... 61/2

PERCALINE-Fast black and colors, yard

PERCALINE-36 inches wide, fast black,

MERCERIZED SPUN GLASS-36 inches

wide, fast black and all colors, 15

soft moire beetle finish, regular 25c

regular 25c quality .....

FETA-Regular 15c quality .....

ing, regular 15c quality .....

TAILOR'S CANVAS, Stiffening and Skirt

Facing, thoroughly shrunk, black, tan,

shades; looks like satin; makes a beautiful shirtwaist, dress, petticoat or 25

MERCERIZED SATEEN-Fast black. 33

Sale of Linens and

White Goods

pure linen, regular 10c quality...... 1/2

ored borders, all linen, knotted fringe

regular 6c quality.....

regular 10c quality.....

splendid selection of patterns,

linen, our regular 1.50 quality,

and stocky, all pure linen, regular

1.00 quality.....

linen, free from dressing, regular

65c quality.....

wide, our regular 25c quality.....

very fine, 35c quality.....

FRENCH ORGANDY, 40 inches

soft finish, regular 25c quality,

ladies' and children's wear, in

INDIA LINON, 40 inches wide, ex-

INDIA LINON, 30 inches wide, regu-

tremely fine, 20c quality ...

ENGLISH LONG CLOTH, yard wide, for

yard bolts, regular price 1.50 bolt, OS

our regular 2.50 quality.

quality ...

1.50 quality.....

lining; regular 40c quality .....

inches wide, regular 30c qual-

NUBIAN FAST BLACK TAF-

CANVAS, Stiffening and Skirt Fac-

wool and worsted, 1.00 is the regu-

weave in the mohair line, the regu-

our 1.00 quality, sale price......

lar price, sale price.....

CHEVIOTS-50 inches wide, all wool,

89c is the regular price, sale price ....

1.25 is the regular price, sale price.....

PERCALINE-Full yard wide, fast

black, regular 121/2c quality .....

lar 69c quality, sale price.....

ular price, sale price.....

ular 75e quality, sale price .....

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# New Silks and Dress Goods OUR STOCKS AT THEIR BEST

## Spring 1902 Colored Dress Goods

THEY ARE HERE IN FULL BLAST THE EARLY BIRD GETS THE WORM. MISTRALS-That crimpy sheer weave, all wool and 46 inches wide, in all the 89 new spring shades, 1.25 quality...... LACE STRIPED MISTRALS-Never be-

wool, 1.50 quality...... 98 LONDON TERIN-48 inches wide, the correct fad for spring; they will ask you 1.50 for the same cloth; our sale 98 PRUNELLA CLOTHS-48 inches wide, all wool, in fourteen colors-they are 1.25 every place else-to-morrow only, 89

CREPELINES-All wool, 46 inches wide, a very new and dressy weave, in twelve colors, bought to sell at 1.00, for 75 this sale only...... ETAMINES-New pebble effects, all wool, 45 inches wide, in all the new and destrable spring shades, 1.25 quality, 75 for this sale..... CRAPES-ALL WOOL, extra fine, 44 inches

wide, a complete line of evening 75 and street shades, the 1.25 quality ... ALL-WOOL CRASH-The new and serviceable weave, especially adapted for skirts and tailor-mades, in five colors, 50 89 inches wide, 1.25 quality..... NEW HAIR-LINE SUITINGS-52 inches wide, all wool, beautiful new spring effects, the 1.00 quality, for this sale. 75 PACQUIN CORDS-48 inches wide, complete line of spring shades, 1.25 89 quality, for this sale ..... WHIPCORDS-42 inches wide, all wool,

in all wanted shades, 1.00 qual-FRENCH SERGES-All wool, 45 inches wide, in twelve colors, the 75c qual-GRANITE CLOTHS-All wool, complete line of spring shades, 60c quality..... CHEVIOTS-All wool, 42 inches wide, in fourteen colors, the 75c quality, for CHEVIOTS-All wool, 37 inches wide, in twelve colors, the 50c qual-

ALBATROSS-All wool, 37 inches wide,

## in every imaginable shade, the 50c Your Spring Tailor= Made or Rainy

BROADCLOTHS-A variety of qualities. Our leader for this sale in fourteen 98 colors, 1.50 quality ..... VENETIANS-In four different grades. Our leader for this sale 54 inches wide in twelve colors, 1.25 quality... THIBET CLOTHS-56 inches wide, extra fine and a most beautiful finish, in five colors for a swell tailor-made, 1.48 PANNA CHEVIOTS-54 inches wide, all wool, a remarkable cloth for style and EXTRA FINE KERSEYS - Medium weight, require no lining, are strictly all wool, 56 inches wide, in five colors, our 3.00 quality for this sale .. KERSEYS-All wool, 56 inches wide in four colors, no lining required, OUR RAINY DAY LEADER-56 inches wide, Castor brown, navy and cadet blue, Oxford and gray, can't match it 89 for 1.25, our sale price ..... MELTONS-56 inches wide, no lining required, the popular Oxford gray, 69 MELTONS-31 inches wide, to be made without lining, Oxford gray, the 29

#### New Spring Waistings We Take the Lead, Same As Ever

CREAM AND IVORY WHITE MOHAIRS -Brilliantines and Sicillians, 40 to 48 inches wide, one of the late fad waist-

1.25, 98, 89, 75, 69 and .59

WOOL TAFFETA CLOTHS - Exclusive

silk woven stripes, complete line of colors 75, 69 and 48 MELROSE AND CREPE WEAVES-An endless variety of styles in twelve 69 WOOL WAISTINGS-New serge weave in fourteen colors, neat silk stripe, our regu-

lar 59c quality, for this SATIN STRIPED CHALLIES-A new arrival of beautiful spring tints, all wool and silk, your choice of fourteen WAISTINGS-31 inches wide, neat striped effects, your choice of twelve colors 22 SPECIAL SALE OF

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fore shown, entirely new and dressy, in | 48 INCHES WIDE, the most artistic work on pink, white and light blue grounds, yard ..... 1.98 ender, light blue and linen colored grounds, elaborately embroidered 1.48 2.50 quality for this sale, per yard 1.48

> embroidered work, for this sale, per yard, 1.39, 1.25, 1.19

32 INCHES WIDE, pink, white, green, lav-

ender, light blue and linen colored

grounds, a grand collection of beautiful

broidered bands, for waist and skirt trimmings, in complete pattern lengths, watermelon pink, baby blue, spe- 4.98 cial price for the pattern..... SILK MOUSELINES-31 inches wide, shell pink, baby blue, pearl gray, old rose, mode, maize, lavender, American Beauty red, reseda and Nile green, fawn and linen color, our two specials in this cloth,

48 and 39 ALBATROS-All wool, 37 inches wide, in fourteen colors, the 50c ALBATROS-All wool, 38 inches wide, CREPES-All wool, 44 inches wide in twelve beautiful shades, 1.00 qual-

1.19, 98 and 89

LANSDOWNES AND SILK SUBLIMES-

Pure silk and wool, 40 to 42 inches wide,

an elegant line of evening shades, for

CORDED WASH SILKS-Pure silk, the kind that wash and wear well, in plain white, also white with colored stripes CRASH, linen finished, bleached, 31/2 and checks, 50c is the regular price, CHINA SILKS-24 inches wide, in ivory BROWN CRASH, absorbent, all 71 about 20 of the most popular shades, suit-HUCK TOWELS, 17x35, red borders, able for waists, dressing sacques and many other purposes, 50c is the 33 DAMASK TOWELS, plain white and colregular price, sale price ..... TAFFETAS-19 inches wide, all silk, fast edges, black, white and about 30 of the leading shades fresh from the looms, 75c is the regular price, sale BLACK TAFFETA-Yard wide, all silk, the NAPKINS, % size, bleached, all pure correct width for spring ragians, 79 SHANTUNGS-Natural color, the newest fad in silks, will wash like linen and give NAPKINS, % size, bleached, reguthe best of wear, 75c is the regular DOUBLE DAMASK, 2 yards wide, beauti-CORDED TAFFETAS-Black, white and all the leading shades, 75c is the 59 regular price, sale price..... BELFAST SATIN DAMASK, very fine FANCY SILKS-For stylish waists, embracing all the new ideas of the best American weavers, in monotone and two-CREAM@DAMASK, 64 inches wide, all pure toned, also in printed warp effects, an endless variety of shades and designs to choose from, 1.25 and 1.39 quali- 93 HALF-BLEACHED DAMASK, 2 yards ties, sale price ..... BLACK SATIN DUCHESS-27 inches wide, not the mean, cheap sort, but the kind BLEACHED DAMASK, 58 inches that is made to wear, and we assume the risk; 1.25 is the regular price, 98 CREPE DE CHINE-23 inches wide, all silk, in black, white and all the prevailing shades, extraordinary good quality, NAINSOOK, 36 inches wide, plain white,

1.25 is the regular price, sale PEAU D'CEYGN-One of the most promit in black, white and all the leading

#### sizes, also in fancy checks and stripes, all silk, 44 inches wide and a splendid quality; our regular price is 1.25, 98 CHECKED NAINSOOKS, regular 61 sale price.....

12c to 4c IRONING WAX-With handle, 2c quality ..... DARNING COTTON-On cards, fast black, 1c quality, 2 for ..... HAIR PINS-Enamelled wire, package of 30 pins COTTON TAPE - All widths, 2c to 4c qual-

Rear Bargain Table==NOTION BARGAINS GARTER ELASTIC -Frilled edge, part silk, loc to oc 8c garter length ..... HOOKS AND EYES-With hump, 2 doz on a card, Sc card for .... PEARL BUTTONS per doz ...... FINISHING . BRAID . White and colors, PINS-Put up in books, assorted sizes, 5c book.

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skins more or less, but it is only now and | these heads are preserved with the natural | of having it. The men who have it, as then that they are worn to any extent by | teeth. This is a whim some people like to | rule, are not the highly paid men on a years, though the fad has only begun to a more realistic rug. take root, and it is prophesied that next year, if the probabilities promise anything in the way of cold weather, many fur-For men, mink, Persian lamb and sable are worn, but the latter less than the othfrom the quality of the fur. It had always been considered the peculiar property of women, a feminine article, ranking with diamonds and point lace. Persian is one of the best furs for men, but mink runs There is a fashion in fur rugs for the

polar bears take the lead. Fine tiger skins are beautiful, but they are not to be found

A NOSE FOR NEWS.

A Newspaper Term That Not All Men

New Orleans Times-Democrat.

men. This has been one of the exceptional gratify, and in doing so feel that they have newspaper, and yet this peculiar attribute is one of the most valuable things in the newspaper nature. It is hard to describe. to define the thing which is about to hap "No doubt the American abroad can and it is probably for this reason more varies. A robe made of the best skins large skins are not suitable for any but per business who do not understand the nitions and things of that sort, if you want know it always. They know rehearsal, though. Oh yes, you'll will see a fellow turn somersaults, cuff another, yawn or silf from his chair at rehearsal and fee mot deream of doing before the grand people."

"In the race. I saw the big dog who had"

"No doubt the American abroad can I and It is probably for this reason more that the farmers from would cost thousands of dollars. An extent the farmers from his chair at rehearsal, the farmers from than any other that the farmers from would cost thousands of dollars. An extent the farmers from than any other that the farmers from North Ceasing than any other that the